



## J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 51

CTC
Market Report
· Good demand.
· Liquoring Assams fully firm and at times dearer with quality.

Buying Analysis
· Hindustan Unilever : Active . TCPL : Selective
· Western India : Active on liquoring sorts
· Exporters : Some enquiry on bolder brokens and fannings Other Internal/Locals: Good Support

Orthodox
Market Report
· Strong demand.
· Some enquiry on bolder brokens and fannings at dearer rates. Remainder browner stalker varieties irregularly lower following quality. Well made FOP's sold at firm rates.
· Larger brokens sold at fully firm rates with well made and tippy sorts appreciated in value. Well made smaller brokens irregular around last with browner flakier sorts tended lower. Fannings and cleaner secondaries sold readily.

Buying Analysis
· Middle East : Active.
· CIS: Good Support.

DUST
Market Report
· Good demand.
· Liquoring Assams firm to dearer. Remainder irregular around last.
· Liquoring secondaries appreciated in value. Browner and fibrous sorts lower at times.

Buying Analysis
· Hindustan Unilever & Western India : Competed actively for best liquoring teas
· TCPL : Selective
· Other Internal and Local : Some Enquiry

Darjeeling
Market Report
· Good demand.
· Greenish sorts readily absorbed. Some earlier/reprinted teas sold at lower levels except inferior brokens and fannings which were outlisted .
· Exporters - Fair Support. Local and Other Internal : Main stay of the market.

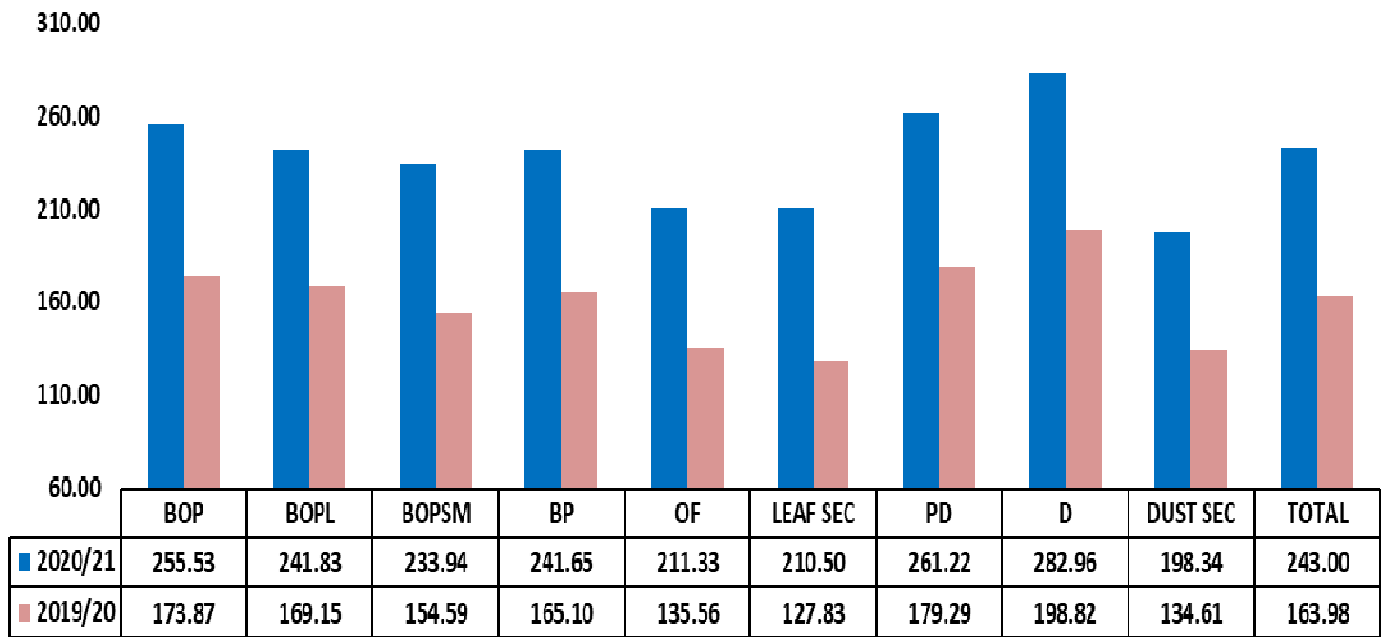
### AUCTION AVERAGES

	2020/21			2019/20			UPTO SALE 51		
	SALE 51	SALE 50	+/-	SALE 51	SALE 50	+/-	2020/21	2019/20	2018/19
CTC LEAF	180.41	171.68	8.73	149.52	148.47	1.05	239.16	160.24	159.71
DUST	191.63	188.69	2.94	169.12	167.94	1.18	251.96	173.73	172.09
TOTAL	183.61	176.24	7.37	154.69	153.19	1.50	243.00	163.98	163.60
ORTHODOX	218.73	223.37	-4.64	195.06	199.09	-4.04	267.04	226.08	212.20
DARJEELING	269.28	262.89	6.39	230.99	236.92	-5.93	362.56	334.05	445.18
ALL TEAS	192.37	188.47	3.90	163.35	162.89	0.46	250.95	181.57	175.74

### KOLKATA AUCTION AVERAGES

SALE	47	48	49	50	51	52
CTC LEAF	2020/21	184.14	175.44	171.61	171.68	180.41
	2019/20	152.40	155.38	151.58	148.47	149.52
DUST	2020/21	193.28	196.16	188.72	188.69	191.63
	2019/20	177.61	172.59	167.79	167.94	169.12
TOTAL	2020/21	186.51	181.13	176.11	176.24	183.61
	2019/20	159.41	159.53	155.35	153.19	154.69
ORTHODOX	2020/21	236.03	227.12	226.13	223.37	218.73
	2019/20	207.69	198.41	202.50	199.09	195.06
DARJEELING	2020/21	268.72	290.63	292.38	262.89	269.28
	2019/20	244.25	177.39	212.63	236.92	230.99

## Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 51



### KOLKATA GRADE WISE ORTHODOX AVARAGES UPTO SALE 51

GRADE	2020 - 21		2019 - 20		GRADE	2020 - 21		2019 - 20		GRADE	2020 - 21		2019 - 20	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	1153839.9	322.34	1575007.8	288.79	FBOP	4236284.5	279.13	4730616.9	243.50	GBOP1/FBOP1	1577134.0	184.73	2266210.0	115.84
TGFOP	2279748.7	313.43	2787117.4	269.93	GFBOP	1600052.1	273.78	2439733.1	246.54	BOPF/GOF/FOF	2287479.3	209.20	2763933.1	180.97
GFOP	1318631.0	285.32	1890739.3	254.66	GBOP	2034945.5	271.13	3130301.2	231.14					
FOP	1257610.4	248.90	1740966.7	190.77	BPS	624205.0	279.82	754067.4	225.60					

### OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	23,07,939	19,08,925	182.82	17%	24,54,966	19,08,647	173.91	22%	4,67,60,924	3,37,24,517	242.70	28%
FANNINGS	5,81,204	5,01,216	185.93	14%	6,73,623	5,26,507	173.90	22%	1,35,77,105	95,64,684	238.44	30%
LEAF SEC.	2,28,406	2,03,581	144.25	11%	2,45,176	2,03,331	144.97	17%	46,22,925	39,15,868	210.50	15%
LEAF TOTAL	31,17,549.7	26,13,721.6	180.41	16%	33,73,765.3	26,38,484.4	171.68	22%	6,49,60,954.4	4,72,05,069.0	239.16	27%
DUST	9,12,277	7,61,826	208.94	16%	8,42,702	6,92,030	207.39	18%	1,95,81,802	1,45,06,155	273.06	26%
DUST SEC.	3,56,897	2,82,512	144.96	21%	3,59,995	2,75,093	141.66	24%	76,18,488	57,07,265	198.34	25%
DUST TOTAL	12,69,174.4	10,44,337.5	191.63	18%	12,02,697.1	9,67,122.6	188.69	20%	2,72,00,289.6	2,02,13,420.7	251.96	26%
TOTAL	43,86,724.1	36,58,059.1	183.61	17%	45,76,462.4	36,05,607.0	176.24	21%	9,21,61,243.9	6,74,18,489.7	243.00	27%

### OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX

WHOLE LEAF	3,62,148	3,38,684	241.07	6%	5,11,742	4,50,534	241.79	12%	1,11,15,262	93,84,298	292.21	16%
BROKENS	5,98,224	5,52,595	230.03	8%	5,49,503	4,99,674	234.69	9%	1,32,45,660	1,09,07,968	273.94	18%
FANNINGS	1,10,050	1,04,249	148.40	5%	1,21,580	1,08,677	154.78	11%	31,27,656	24,93,930	207.70	20%
SECONDARY	89,274	83,311	140.92	7%	88,250	86,214	148.00	2%	20,66,562	18,96,104	180.75	8%
ORTH. TOTAL	11,59,696.7	10,78,837.9	218.73	7%	12,71,074.2	11,45,097.9	223.37	10%	2,95,55,140.0	2,46,82,300.2	267.04	16%

### OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING

WHOLE LEAF	29,356	24,365	355.02	17%	45,086	24,813	376.55	45%	11,49,636	5,32,630	570.44	54%
BROKENS	11,631	9,372	211.75	19%	19,059	16,776	197.16	12%	5,16,714	3,55,165	230.27	31%
FANNINGS	20,683	12,811	148.30	38%	18,420	13,559	136.22	26%	6,42,151	3,57,061	184.03	44%
DARJ. TOTAL	61,669.6	46,548.0	269.28	25%	82,565.3	55,147.8	262.89	33%	23,08,501.5	12,44,856.8	362.56	46%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	3117549.7	2613721.6	180.41	16%	3373765.3	2638484.4	171.68	22%	64960954.4	47205069.0	239.16	27%
2019-20	3950222.3	2696623.7	149.52	32%	3843029.9	2785555.8	148.47	28%	94797741.0	68635483.2	160.24	28%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	1269174.4	1044337.5	191.63	18%	1202697.1	967122.6	188.69	20%	27200289.6	20213420.7	251.96	26%
2019-20	1225923.2	966673.6	169.12	21%	1083618.2	890953.2	167.94	18%	34751659.3	26357321.3	173.73	24%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	1159696.7	1078837.9	218.73	7%	1271074.2	1145097.9	223.37	10%	29555140.0	24682300.2	267.04	16%
2019-20	1137586.4	917559.1	195.06	19%	1062701.2	887430.5	199.09	16%	38307168.9	31295322.0	226.08	18%
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	61669.6	46548.0	269.28	25%	82565.3	55147.8	262.89	33%	2308501.5	1244856.8	362.56	46%
2019-20	75411.0	38932.6	230.99	48%	80056.6	47649.4	236.92	40%	3063981.1	1816525.3	334.05	41%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	5608090.4	4783445.0	192.37	15%	5930101.9	4805852.7	188.47	19%	124024885.4	93345646.7	250.95	25%
2019-20	6389142.9	4619789.0	163.35	28%	6069405.9	4611588.9	162.89	24%	170920550.4	128104651.7	181.57	25%

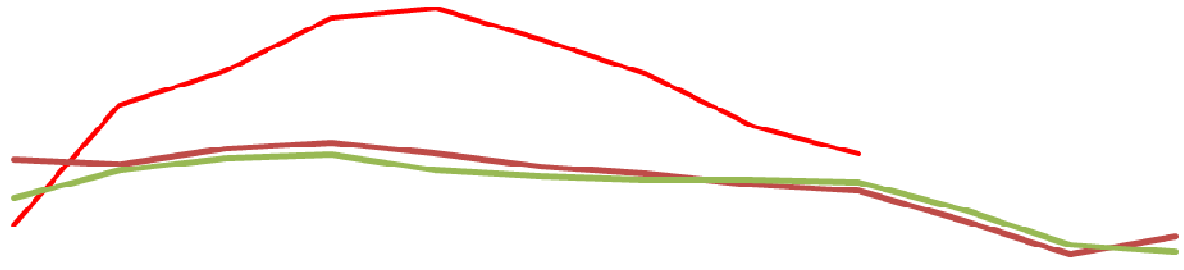
PRICE RANGE											
% OF TEAS SOLD	CTC LEAF					DUST					
	2020/21		UP TO SALE 51			2020/21		UP TO SALE 51			
	SALE 51	SALE 50	2020/21	2019/20	2018/19	SALE 51	SALE 50	2020/21	2019/20	2018/19	
BELOW 160	44.95	50.09	15.26	51.09	55.02	31.77	33.89	11.51	44.42	40.25	
BETWEEN 160.00-179.99	14.89	14.16	7.81	12.28	15.58	19.94	20.08	8.45	11.35	13.40	
BETWEEN 180.00-199.99	9.43	10.22	7.21	12.71	12.79	12.73	10.60	7.33	8.18	14.38	
BETWEEN 200.00-219.99	8.74	8.96	8.44	11.12	8.43	8.17	7.61	8.15	9.70	17.74	
BETWEEN 220.00-139.99	7.11	6.00	13.39	6.79	4.09	10.24	10.88	9.48	14.38	11.42	
BETWEEN 240.00-259.99	4.72	3.84	10.64	2.85	1.81	3.59	3.29	10.39	10.16	2.07	
BETWEEN 260.00-279.99	3.92	2.24	10.00	1.36	0.95	2.76	4.76	9.30	1.40	0.52	
ABOVE 280	6.24	4.50	27.25	1.80	1.33	10.80	8.89	35.39	0.41	0.22	

PRICE RANGE						PRICE RANGE					
% OF TEAS SOLD	ORTHODOX					% OF TEAS SOLD	DARJEELING				
	2020/21		UP TO SALE 51				2020/21		UP TO SALE 51		
	SALE 51	SALE 50	2020/21	2019/20	2018/19		SALE 51	SALE 50	2020/21		
BELOW 200	23.43	21.50	11.99	27.73	30.97	BELOW 300.00	60.34	60.71	49.80		
BETWEEN 200.00-219.99	11.25	5.87	3.90	11.56	21.62	BETWEEN 301.00-400.99	19.69	19.81	9.19		
BETWEEN 220.00-239.99	24.67	26.24	10.31	15.52	22.19	BETWEEN 401.00-500.99	11.16	11.40	11.07		
BETWEEN 240.00-259.99	30.83	36.66	18.16	14.35	11.87	BETWEEN 501.00-600.99	7.67	6.81	8.15		
BETWEEN 260.00-279.99	8.29	8.43	14.32	13.24	7.37	BETWEEN 601.00-700.99	0.84	0.78	14.73		
ABOVE 280	1.53	1.31	41.32	17.60	5.98	ABOVE 701.00	0.30	0.49	7.06		

FUTURE FRESH OFFERING (IN PACKAGES)															
SALE NO	THIS YEAR-2020					LAST YEAR-2019					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
52	73893	39885	3191	26997	143966	120135	58049	2576	30606	211366	-46242	-18164	615	-3609	-67400
01	91012	41475	2126	27516	162129	77650	51798	1651	16937	148036	13362	-10323	475	10579	14093
02	83359	38639	1767	28687	152452	102771	55848	1579	28589	188787	-19412	-17209	188	98	-36335
03	72938	38440	2766	22453	136597	106035	50770	843	30451	188099	-33097	-12330	1923	-7998	-51502
TOTAL	321202	158439	9850	105653	595144	406591	216465	6649	106583	736288	-85389	-58026	3201	-930	-141144

## Kolkata Monthly Price Movement All Teas

320.00  
310.00  
300.00  
290.00  
280.00  
270.00  
260.00  
250.00  
240.00  
230.00  
220.00  
210.00  
200.00  
190.00  
180.00  
170.00  
160.00  
150.00  
140.00  
130.00  
120.00  
110.00  
100.00



	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2020	135.40	229.93	256.90	298.01	305.68	281.24	253.52	212.91	191.06			
2019	186.98	183.00	195.59	200.00	191.75	180.98	175.16	167.36	162.66	138.46	111.75	126.52
2018	156.43	177.98	187.56	191.03	178.80	173.63	170.75	170.58	169.27	146.87	119.00	114.22

### CTTA BUYING (ALL TEAS) FOR THE SALE 51

	CTC LEAF			DUST			TOTAL				
	SALE 51										
OFFER	31,17,600.8 Kgs			12,69,222.1 Kgs			43,86,822.9 Kgs				
SOLD	26,13,721.6 Kgs			10,45,453.3 Kgs			36,59,174.9 Kgs				
SOLD %	84%			82%			83%				
ZONES	KGS.	AVG.	%	Kgs	AVG	%	Kgs	AVG	%		
W.India	7,14,931.2	207.82	27%	N.India	1,90,278.2	184.93	18%	W.India	8,65,362.4	208.53	24%
Local	4,90,994.0	171.20	19%	HUL	1,87,523.1	245.16	18%	HUL	6,38,722.5	198.39	17%
HUL	4,51,199.4	178.95	17%	W.India	1,50,431.2	211.90	14%	Local	6,36,841.8	173.54	17%
N.India	3,12,087.0	164.73	12%	Local	1,45,847.8	181.39	14%	N.India	5,02,365.2	172.38	14%
Exports	1,64,363.8	168.56	6%	Exports	1,06,984.0	149.42	10%	Exports	2,71,347.8	161.02	7%
Others	1,31,211.0	174.06	5%	WI.Pack	1,03,126.8	154.61	10%	WI.Pack	2,00,144.8	171.71	5%
WI.Pack	97,018.0	189.89	4%	S.India	97,862.4	178.93	9%	Others	1,70,772.0	180.49	5%
Packeteers	90,167.0	132.16	3%	Others	39,561.0	201.82	4%	S.India	1,25,562.8	172.97	3%
TCPL	79,824.8	128.69	3%	TCPL	18,582.0	130.54	2%	TCPL	98,406.8	129.04	3%
NI.Pack	54,225.0	210.17	2%	NI.Pack	4,733.6	181.84	0%	Packeteers	90,690.2	132.67	2%
S.India	27,700.4	151.91	1%	Packeteers	523.2	220.00	0%	NI.Pack	58,958.6	207.89	2%
			0%				0%				0%
Grand Total	26,13,721.6	180.41	100%	TOTAL	10,45,453.3	191.61	100%	TOTAL	36,59,174.9	183.61	100%

	ORTHODOX			DARJEELING			
	SALE 51						
OFFER	11,60,107.1 Kgs			61,671.4 Kgs			
SOLD	10,79,245.6 Kgs			46,548.0 Kgs			
SOLD %	93%			75%			
ZONE	Kgs	AVG	%	Kgs	AVG	%	
Middle East	4,80,050.7	223.56	44%	Local	31,495.0	254.27	68%
Local	1,38,524.2	209.71	13%	Exports	6,378.2	309.05	14%
Exports	1,31,995.4	224.33	12%	Others	4,518.4	302.87	10%
Other Exports	83,490.6	232.46	8%	Domestic	1,815.6	337.72	4%
Others	70,906.1	219.31	7%	W.India	1,544.4	234.32	3%
Domestic	45,307.6	175.33	4%	C.India	404.2	269.63	1%
N.India	44,651.4	209.62	4%	N.India	266.4	156.00	1%
CIS	42,580.8	208.25	4%	Other Exports	125.8	486.00	0%
W.India	41,567.0	217.16	4%				
S.India	171.8	78.00	0%				
			0%				
			0%				
TOTAL	10,79,245.6	218.81	100%	TOTAL	46,548.0	269.28	100%

## ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 TO 51

MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
HALMARI	450913	378.02	567268	292.56
DOOMUR DULLUNG	334527	370.01	476459	262.03
HOOKHMOL	300779	363.73	359775	267.46
HAJUA	298874	360.46	347374	228.52
MOKRUNG	463257	360.08	485353	262.68
GATOONGA	763921	348.62	925612	249.85
KHOOMTAIE 'A'	147853	338.82	148030	207.89
BEHUBOR	108209	338.25	0	0.00
GELAKEY	95821	336.48	123581	238.62
DUBBA	153282	335.22	9809	121.46
KOTALGOORIE	219784	334.52	196738	234.44
MOKALBARI(CLONAL)	115057	330.98	218302	201.82
DUFLATING	332774	330.26	643413	249.84
SOTAI	99750	329.98	198353	231.12
GONESHBARI CLONAL	63457	327.38	184823	204.27
UDAYAN	58765	327.20	110042	231.33
BISHNUPRIYAPREMIUM	89462	326.37	56300	242.30
SALKATHONI	551167	326.18	784989	216.24
DEHA	302630	324.41	280659	240.03
LIGRIPOOKRIE	256939	322.81	39285	163.64
MOHOKUTIE	190946	322.71	155240	225.87
BANAMALIE	152507	321.80	209946	246.60
LUKWAH	740556	318.57	885185	239.15
NAMROOP	658076	316.45	352194	205.28
MACKEYPORE	228490	313.80	186079	206.36

\* Above 25,000 Kgs.

**DOOARS BATTING ORDER (STAC+CTTA) Sale 14 TO 51**

MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
KARTICK	365096	292.63	356571	230.77
GULMA	783446	290.49	896344	216.53
GHATIA ROYAL	396918	284.35	499892	231.39
JITI	706940	275.16	972962	194.35
BARADIGHI	648019	274.21	674534	215.23
ANANDAPURROYAL	230350	272.73	140052	200.28
CHULSA	423617	271.84	333272	177.03
HOPE	558676	270.97	473831	193.01
ETHELBARIBEST	57532	268.63	3993	205.21
RYDAK	729004	268.49	786443	210.47
KUMARGRAM	647821	268.33	677197	197.23
PAHARGOOMIAH	744154	266.92	1017458	224.86
MAUSAM	291933	264.26	473993	167.65
BINAGURI	1048267	263.49	1173168	206.46
NOWERA NUDDY	403892	263.46	485437	196.66
MATRI GOLD	323304	259.95	467010	189.66
CHALOUNI	413594	259.74	554320	178.31
KURTI	345581	259.68	428785	194.77
DALGAON	855382	258.68	776025	210.46
NEW DOOARS	546422	256.34	844117	180.24
RAIMOHAN	167790	256.16	181503	192.29
NANGDALA	402248	255.86	384059	203.94
ARYAMAN SPECIAL	161094	255.17	187701	165.21
CHENG MARI	516671	254.98	289735	172.23
MARAPURROYAL	46047	254.24	0	0.00

\* Above 25,000 Kgs.

N.B:- Siliguri data upto sale 50 2020